### Tree House Education & Accessories Limited Regd. Office: 702, C Wing Morya House, Off New Link Road, Near Infinity Mall, Andheri (W), Mumbai - 400 053

CIN No. L80101MH2006PLC163028

			Quarter Ended	(Rs. in I	
			March 31,		Year Ended March 31,
77	Particulars	June 30, 2014 (Unaudited)	2014 (Unaudited)	June 30, 2013 (Unaudited)	2014 (Audited)
1) lr	ncome from operations	5,391	3,575	4,087	Uto A
		5,391		A 10	15,76
a		5,391	3,575	4,087	15,76
	xpenses perating cost				
	mployee cost	1,215	928	1,144	3,95
	epreciation / amortisation	503	471	362	1,73
	ther expenditure	599 345	442 277	382 303	1,69
Tot	tal Expenses	2,662	2,119		1,14
) Pro	ofit from operations before Other income, Interest and	2,002	2,115	2,191	8,53
Exc	ceptional Items (1-2)			2000	
l) OI	ther Income	2,729	1,455	1,896	7,22
	ofit before Interest and Exceptional Items (3+4)	2,744	1,455	112	13
i) Fir	nance cost	320	252	2,008	7,36 75
) Pr	rofit after Interest but before Exceptional Items (5-6)	2,424	1,204	1,844	6,60
	cceptional Items ofit from Ordinary Activities before tax (7-8)				- 1
) Ta	Expenses	2,424	1,204	1,844	6,60
) Pro	ofit from Ordinary Activities after tax (9-10)	1,606	400 804	1,230	2,21 4,39
	A		504	1,230	4,39
) Ex ) Ne	traordinary Items (net of tax expenses Rs. NIL) et Profit for the period / year (11-12)			-	
, 110	tront for the period / year (11-12)	1,606	804	1,230	4,39
) Re	id up Equity Share Capital (face value Rs. 10 per share) eserves excluding revaluation reserves rnings per share	3,777	3,717	3,597	3,71 36,04
Ва	sic	4.26	2.20	3.42	12.0
Dili	uted	4.26	2.17	3.26	11.8
Pai	rticulars of shareholding				
Pul	blic Shareholding				
	nber of Shares	25,572,437	25,572,437	25,986,537	25,572,43
Pror	centage of shareholding moter and promoter group shareholding	67.71%	68.80%	72.25%	68.80
	edged / Encumbered				
- N	umber of Shares	2,295,000	2,300,000	1,000,000	0.000.000
- P	ercentage of Shares (as a % of the total shareholding of	18.82%	19.83%	10.02%	2,300,000 19.839
- Pe	moter and promoter group) ercentage of Shares (as a % of the total share capital of the		1910-200		10.00
Cor	mpany)	6.08%	6.19%	2.78%	6.199
b) Nor	n-encumbered				
	umber of Shares	9,897,833	9,297,633	8,978,733	9,297,633
nro	ercentage of Shares (as a % of the total shareholding of moter and promoter group)	24.0404		Name (1971)	71-0712174
- Pe	ercentage of Shares (as a % of the total share capital of the	81_81%	80,17%	89.98%	80.179
Cor	прапу)	26.21%	25,01%	24.97%	25.01%
		Quarter ended			
	ticulars	June 30, 2014			
	estor complaints				
	iding at the beginning of the quarter	Nii			
Dier	eived during the quarter cosed of during the quarter	Nii			
Cist	naining unresolved at the end of the quarter	Nil			

- 1 The above financial results have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on August 5, 2014.
- The Stalutory Auditors have carried out a "Limited Review" of the above financial results for the quarter ended June 30, 2014.
- Effective from April 1, 2014 the company has charged depreciation based on the revised remaining useful life of the assets as per requirement of the Schedule II of the Companies Act, 2013. Further based on transitional provision provided in Note 7(b) of Schedule II, an amount of Rs. 26.16 lacs (net of deferred tax) has been adjusted with retained earnings.
- 4 The figures of last quarter are the balancing figures between audited figures in respect of full financial year and published year to data figures upto 3rd quarter of the financial year.
- 5 As the business activity of the Company falls within a single primary business segment viz. "Educational Services", the disclosure requirements of Accounting Standard (AS-17) "Segment Reporting" is not applicable.
- 6 Previous year / period figures have been regrouped / rearranged wherever necessary to conform with the current period / year presentation

For and on behalf of the Board of Directors

Place: Mumbai Date: August 5, 2014



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## **Limited Review Report**

Review Report to
The Board of Directors
Tree House Education & Accessories Limited

- 1. We have reviewed the accompanying statements of Unaudited Financial Results (the "Statement") of Tree House Education & Accessories Limited (the "Company") for the quarter ended 30<sup>th</sup> June 2014 (Statement) except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review is limited primarily to Inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance that an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 'Interim Financial Reporting specified under Companies Act 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the companies (Accounts) Rules 2014) and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements, including the manner in which it is to be disclosed, or that it contains any material misstatements.

For Jogish Mehta & Co. Chartered Accountants

Firm Registration No.104

Per Jogish N. Mehta

Proprietor

Membership No. F/3897

Place: Mumbai

# Tree House Education & Accessories Ltd.

301, Embassy Chambers, 3rd Road, Khar (W), Mumbai - 400052. Tel.: 022-64512384 / 64572730 www.treehouseplaygroup.net

Registered Office: 702, Morya House, 'C' Wing, Near Infinity Mall, Off. Link Road, Andheri (W), Mumbai - 400 053.



Results press release dated August 5, 2014

# <u>Tree House Education & Accessories Limited announces 46.09%</u> increase in operational EBITDA for 1<sup>st</sup> quarter for FY 2015

## Financial Highlights for Q1FY 2015

- Revenue from Operations at INR 53.91 cr, up y-o-y by 31.90%
- Operational EBITDA at INR 33.28 cr, up y-o-y by 46.09%
- Profit after tax at INR 16.06 cr, up y-o-y by 30.56%
- EPS (Fully diluted) for the quarter is INR 4.26
- Opened 15 preschool centers in the quarter, taking total to 505

Tree House Education & Accessories Limited (Treehouse) reported its financial results for the 1<sup>st</sup> quarter FY2015 ending June 30, 2014.

Key highlights of the performance were as follows:

#### Financial Highlights for the year

2	Q1FY2014	Q1FY2015	Growth
Revenue from Operations (INR cr)	40.87	53.91	31.90%
Operational EBITDA (INR cr)	22.78	33.28	46.09%
Profit after Tax (INR cr)	12.30	16.06	30.56%
EBITDA Margin	55.73%	61.73%	+600 bps
PAT Margin	29.29%	29.79%	+50 bps

#### New Pre Schools opened in Q1FY2015

- There was a net addition of 15 preschools in the 1<sup>st</sup> quarter of FY2015.
- Total number of centers as on June 30, 2014 is 505.
- The number of self-operated preschools is 403.
- Ratio of self operated preschools to total preschools is 79.80%.



# **Geographical** coverage

- Now present in 67 cities in India.
- New cities launched in the quarter are : Kozhikode, Ajmer, Bikaner and

# K-12 school management services

- The company changed the terms of service agreement for 6 K-12 schools in Sikar from exclusive to non-exclusive need based services.
- The Company now provides exclusive school management services to 18 K-12 schools in 3 states in India.

#### Staff strength

- Total staff strength as on March 31, 2014 is 1897
- Total teacher strength as on March 31, 2014 is 1812

#### Non-financial highlights

- Mr. Deepak Parekh, Chairman HDFC, inaugurated our biggest Global Champs center inside Dharavi, Mumbai, Asia's biggest slum.
- Number of centers crossed 500 in this quarter

Mr. Rajesh Bhatia, Promoter and Managing Director, Treehouse said, "I am extremely pleased to announce our financial results for Q1FY2015. This quarter saw us cross INR 50cr quarterly revenue for the first time. We also crossed the 500 center mark this quarter and are poised for exponential growth in centers in the coming quarters also.

With the opening of every new center and city, we sow the seed of future profitability and growth. With 500+ centers spread across the country, we are ideally positioned to benefit from increased expenditure by the Indian middle class. The education sector will be the first and primary beneficiary of increased consumer spending. Treehouse with its brand name, network, and self-operated structure is ideally positioned to benefit from any rise in demand.

My team and I stand committed to create one of India's leading retail consumer services brand which will deliver long term benefits for all its stakeholders, the community and the nation as a whole."

# Tree House Education & Accessories Limited

Tree House Education and Accessories Limited (NSE code: TREEHOUSE; BSE code: 533540, MCX-SX: TREEHOUSE) runs quality preschools and also provides educational services to K-12 schools throughout the country. TreeHouse has revolutionized the concept of pre-school pedagogy in India through the use of innovative teaching methods and child-focused personal care.

For more updates and information on the Company, please log on to www.treehouseplaygroup.net

